UNION PACIFIC IN OKLAHOMA







2023 FAST FACTS	
Miles of Track	1,240
Annual Payroll	\$40.2 million
In-State Purchase	\$110.9 million
Capital Investment	\$33 million
Community Giving	\$111,000
Employees	255

RAIL CARS IN OKLAHOMA			
Year	Originated	Terminated	
2019	38,591	53,163	
2020	38,692	40,656	
2021	37,571	56,188	
2022	40,076	55,393	
2023	40,316	55,450	

TOP FIVE COMMODITIES IN 2023*		
Shipped	Received	
1. Stone & Gravel	1. Coal	
2. Fertilizer	2. Stone & Gravel	
3. Paperboard & Printing Paper	3. Assembled Autos	
4. Wheat & Flour	4. Feed Ingredients	
5. Cement & Misc. Minerals	5. Meals & Oils	

^{*} By volume

SAFETY, SERVICE & OPERATIONAL EXCELLENCE = GROWTH

The Union Pacific team is focused on being the best in Safety, Service and Operational Excellence. It defines how we win and grow: Safely delivering the service we sold our customers, investing in our railroad, using our resources and assets efficiently, and proactively engaging with our teams and stakeholders.



UNION PACIFIC: DRIVING OKLAHOMA **GROWTH**

Oklahoma is a vital link in Union Pacific's north-south corridor between the Midwest and the Gulf Coast. Several Oklahoma industries enjoy the many benefits of freight rail. Union Pacific provides the state with a robust rail infrastructure helping drive the state economy.

In addition to safely, reliably and efficiently shipping coal and grain through the state, Union Pacific provides Oklahoma wheat, cement and aggregate producers a means to move their product outside the state. The drilling industry in western Oklahoma receives pipe and frac sand on Union Pacific trains.

Union Pacific invests private capital to maintain and improve its infrastructure in Oklahoma and across its network. From 2019-2023, Union Pacific spent \$189 million on Oklahoma tracks, structures and facilities. This commitment to providing a safe, reliable and efficient network makes Union Pacific a valuable resource in attracting new business and industry.

UNION PACIFIC IN OKLAHOMA



INNOVATIVE SOLUTIONS

Union Pacific operates yards and facilities throughout the state, providing many opportunities to deploy innovative technologies and operating practices. Mobile work orders allow train crews to use hand-held devices to record in real time when they drop off or pick up customers' rail cars. Automatic Equipment Identification readers in the yard can pinpoint the locations of rail cars for more efficient switching and to inform customers. Improved efficiencies within Union Pacific's rail yards promote fluidity across the entire network.

Union Pacific's rails are technological runways enhanced with GPS, specialized sensors and, in some areas, Positive Train Control (PTC). PTC is an advanced system designed to automatically stop a train before certain incidents occur, such as train-to-train collisions and derailments caused by excessive speed or movement through misaligned track switches. PTC is installed on 100% of required Union Pacific rail lines; implementation efforts also ensured interoperability with other freight and passenger railroads operating on our tracks.

SERVING MORE THAN JUST CUSTOMERS

The benefits of Union Pacific's safe, reliable and efficient network extend beyond its customers. Union Pacific trains can move one ton of freight 454 miles on a single gallon of diesel, generating a carbon footprint that is 75% less than trucks. One train can take several hundred trucks off Oklahoma's already congested highways.

HELPING COMMUNITIES THRIVE

Union Pacific proudly supports Oklahoma organizations through its Community Ties Giving Program. In 2023, Union Pacific contributed more than \$111,000 to Oklahoma organizations, including Oklahoma Operation Lifesaver, Tulsa Children's Museum and Enid Community Theater. Grants were awarded to programs meeting one of Union Pacific's philanthropic objectives: helping communities prevent and prepare for accidents and emergencies; fostering skills development for family-supporting jobs; creating vibrant community spaces; and advancing the health of our environment.

AMERICA'S PREMIER RAILROAD

One of America's most recognized companies, Union Pacific Railroad (NYSE: UNP) connects 23 states in the western two-thirds of the country by rail, providing a critical link in the global supply chain. From 2014-2023, Union Pacific invested approximately \$34 billion in its network and operations to support America's transportation infrastructure. The railroad's diversified business mix includes its Bulk, Industrial and Premium business groups. Union Pacific serves many of the fastest-growing U.S. population centers, operates from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways. Union Pacific provides value to its approximately 10,000 customers by delivering products in a safe, reliable, fuel-efficient and environmentally responsible manner.

CONTACT US

24-Hour Emergency Hotline – Response Management: (888) 877-7267

Corporate Headquarters: (402) 544-5000 or (888) 870-8777

Community Contacts:

www.up.com/aboutup/community/community_contacts

Media Contacts:

www.up.com/media/contacts