UNION PACIFIC IN



2023 FAST FACTS

Miles of Track	1,553
Annual Payroll	\$150.7 million
In-State Purchase	\$115.7 million
Capital Investment	\$105 million
Community Giving	\$358,000
Employees	1,237

RAIL CARS IN IOWA		
Year	Originated	Terminated
2019	198,979	119,850
2020	202,325	101,080
2021	211,341	92,440
2022	224,889	95,426
2023	233,607	100,038

TOP FIVE COMMODITIES IN 2023*

Shipped	Received
1. Biofuels & Sweeteners	1. Coal
2. Meals & Oils	2. Intermodal- Wholesale
3. Grain	3. Fertilizer
4. Intermodal- Wholesale	4. Industrial Chemicals
5. Feed Ingredients	5. Feed Ingredients

* By volume

SAFETY, SERVICE & OPERATIONAL EXCELLENCE = GROWTH

The Union Pacific team is focused on being the best in **Safety, Service and Operational Excellence**. It defines how we win and grow: Safely delivering the service we sold our customers, investing in our railroad, using our resources and assets efficiently, and proactively engaging with our teams and stakeholders.



SUPPORTING IOWA'S ECONOMY

Union Pacific crisscrosses the Hawkeye State. The eastwest line from Council Bluffs to Clinton provides a direct route from Chicago to the West Coast, while the northsouth line runs through Des Moines connecting Minneapolis-St. Paul to Kansas City.

Known for having some of the nation's most fertile soil, Union Pacific safely and reliably carries the state's corn, soybean and oats crops. Union Pacific trains transport millions of tons of coal to utility and agricultural-based customers. Ethanol is another principal commodity moved by Union Pacific.

Giant wind turbines dot Iowa's landscape. Union Pacific's subsidiary Loup Logistics provides door-to-door shipping and logistics services to work with customers and deliver turbine components to distribution centers. From there, the parts are trucked to wind farm projects.

HELPING COMMUNITIES THRIVE

Union Pacific proudly supports local lowa organizations through its <u>Community Ties Giving Program</u>. In 2023, the company provided more than \$358,000 to community groups, such as Arcadia Firefighters Association, Science Center of Iowa and the Indian Creek Nature Center.



Grants were awarded to programs meeting one of Union Pacific's philanthropic objectives: helping communities prevent and prepare for accidents and emergencies; fostering skills development for family-supporting jobs; creating vibrant community spaces; and advancing the health of our environment.

INVESTING IN SAFETY

The safety of Union Pacific's employees, customers and the communities it operates in is the company's No. 1 priority. From 2019-2023, Union Pacific invested more than \$451 million strengthening its Iowa infrastructure. Annual projects include new ties and rail, as well as bridge maintenance.

Union Pacific special agents work in tandem with local law enforcement officers to enhance rail safety. The goal is decreasing crossing accidents and, ultimately, eliminating them.

DRIVING INNOVATION AND SUSTAINABILITY

Union Pacific's rails are technological runways enhanced with GPS, specialized sensors and, in some areas, Positive Train Control (PTC). PTC is an advanced system designed to automatically stop a train before certain incidents occur, such as train-to-train collisions and derailments caused by excessive speed or movement through misaligned track switches. PTC is installed on 100% of required Union Pacific rail lines; implementation efforts also ensured interoperability with other freight and passenger railroads operating on our tracks.

Unmanned Aerial Systems (UAS), or drones, are part of Union Pacific's safety toolkit, collecting valuable information at derailment sites and natural disaster incidents, allowing the company to assess its infrastructure and respond while keeping employees out of harm's way. Union Pacific is researching <u>autonomous drone infrastructure inspection</u> <u>technology</u>, enabling the company to fly drones in places without GPS coverage, such as within or under a large metal bridge or into deep culverts.

Union Pacific is using technology to drive fuel efficiency. One train can take several hundred trucks off Iowa's already congested highways. A Union Pacific train can move one ton of freight 454 miles on a single gallon of diesel fuel, generating a carbon footprint that is 75% less than trucks.

AMERICA'S PREMIER RAILROAD

One of America's most recognized companies, Union Pacific Railroad (NYSE: UNP) connects 23 states in the western two-thirds of the country by rail, providing a critical link in the global supply chain. From 2014-2023, Union Pacific invested approximately \$34 billion in its network and operations to support America's transportation infrastructure. The railroad's diversified business mix includes its Bulk, Industrial and Premium business groups. Union Pacific serves many of the fastest-growing U.S. population centers, operates from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways. Union Pacific provides value to its approximately 10,000 customers by delivering products in a safe, reliable, fuel-efficient and environmentally responsible manner.

CONTACT US

24-Hour Emergency Hotline – Response Management: (888) 877-7267

Corporate Headquarters: (402) 544-5000 or (888) 870-8777

Community Contacts: www.up.com/aboutup/community/community contacts

Media Contacts: www.up.com/media/contacts